

2022 PERFORMANCE SCORECARD (ANNEX B)

SOUTHERN PHILIPPINES DEVELOPMENT AUTHORITY (SPDA)

Component					Baseline Data		Target		
	Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022	
IMPACT	SO 1	Income Generated							
	SM 1	Total Amount of Revenue Generated	Absolute amount	15%	(Actual / Target) x Weight	N/A	N/A	₱5 Million	₱8.555 Million
	SO 2	Local Jobs Generated							
	SM 2	Total Number of Direct Beneficiaries	Absolute Number	10%	(Actual / Target) x Weight	N/A	N/A	523	523
		Sub-total		25%					
CUSTOMER / STAKEHOLDERS	SO 3	Purposive Linkages/Partnerships with other Government Agencies and Private Sector for Program and Project Convergences Strengthened							
	SM 3	Number of Memorandum of Agreement (MOA)/ Memorandum of Understanding (MOU) signed/forged	Total number of MOA/MOU signed/forged during the year	5%	All or Nothing	N/A	N/A	5	5
	SM 4	Number of Proposals prepared and submitted	Total Number of Proposals prepared and submitted during the year	5%	(Actual / Target) x Weight	N/A	N/A	22	22
	SM 5	Number of concluded partnerships / investments (development contracts, management contracts, joint venture agreements, subsidiaries and affiliates agreement)	Absolute Number	5%	All or Nothing	N/A	N/A	6	6

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FINANCIAL	SO 4	Ensure Customer Satisfaction							
	SM 6	Percentage of Satisfied Customers	Number of respondents who gave a rating of at least Satisfactory / Total Number of Survey Respondents	5%	(Actual / Target) x Weight 0% = if below 80%	N/A	N/A	85%	85%
		Sub-total		20%					
	SO 5	Income Generation Strengthened							
	SM 7	Number of new revenue-generating projects implemented	Absolute Number	5%	All or Nothing	N/A	N/A	1	1
	SM 8	Number of Joint Ventures Implemented	Absolute Number	5%	(Actual / Target) x Weight	N/A	N/A	2	2
	SO 6	Financial Management Systems Improved							
	SM 9	Number of required financial reports submitted on-time	Total number of required financial reports submitted on time	5%	(Actual / Target) x Weight	N/A	N/A	4	4

2022 PERFORMANCE SCORECARD (ANNEX B)

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SM 10	Percentage of compliance to the Agency Action Plan and Status of Implementation (AAPSI) for CYs 2020 and 2021	Number of AOMs Complied / Number of AOMs received for the last two years from the current year (2020 and 2021)	5%	(Actual / Target) x Weight (if less than 50% = 0%)	N/A	N/A	60%	90%
SO 7 Asset Utilization Maximized								
SM 11	No. of real properties developed	Total number of real properties developed	5%	(Actual / Target) x Weight	N/A	N/A	4	4
SO 8 Budget Utilization Rate								
SM 12a	Obligations Budget Utilization Rate	Total Obligations / DBM-approved Corporate Operating Budget (both net of PS Cost)	5%	(Actual/Target) x Weight	N/A	N/A	N/A	90%
SM 12b	Disbursement Budget Utilization Rate	Total Disbursements / Total Obligations (both net of PS Cost)	2.5%	(Actual/Target) x Weight	N/A	N/A	N/A	90%
		Total Disbursements / Total DBM-	2.5%	(Actual/Target) x Weight	N/A	N/A	N/A	90%

2022 PERFORMANCE SCORECARD (ANNEX B)

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		approved Corporate Operating Budget (both net of Personal Services Cost)							
	Sub-total		35%						
INTERNAL PROCESS	SO 9	Information and Communication Technology Improved							
	SM 13	Implementation of ISSP	Actual Accomplishment	5%	All or Nothing	N/A	N/A	N/A	Board-approved ISSP for 2023-2025 as submitted to the DICT
	SO 10	Established Quality Management System							
	SM 14	Obtain ISO Certification	Actual Accomplishment	5%	All or Nothing	N/A	N/A	Board-approved Quality Management System Manual	ISO Readiness Certificate
LEARNING AND GROWTH	SO 11	Competent and Committed Human Resource							
	SM 15	Number of Capacity Building/Staff Development Activities for Staff Conducted	Total number of capacity building/staff development activities for staff conducted	5%	(Actual / Target) x Weight	N/A	N/A	7	10
	SM 16	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	(Actual / Target) x Weight	N/A	N/A	N/A	Board-approved Competency Framework ¹ with

¹ Deliverables should comply with the minimum requirements provided in the FAQs on Competency Framework published on GCG Website

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							the following documents: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables	
	Sub-total			20%				
	TOTAL			100%				