



SOUTHERN PHILIPPINES DEVELOPMENT AUTHORITY (SPDA)

		Component				Annual Target	As of December 31, 2021	
		Objective/Measure	Formula	Weight	Rating System		Target	Actual
IMPACT	SO 1	Income/ Revenue Generated						
	SM 1	Total Amount of Revenue Generated	Actual Accomplishment	15%	(Actual / Target) x Weight	₱5,000,000.00	₱5,000,000.00	₱4,033,712.71
	SO 2	Local Jobs Generated						
	SM 2	Total Number of Direct Beneficiaries	Actual Accomplishment	15%	(Actual / Target) x Weight	523	523	23
		Sub-total		30%				
CUSTOMER / STAKEHOLDERS	SO 3	Purposive Linkages / Partnerships with other Government Agencies and Private Sector for Program and Project Convergences Strengthened						
	SM 3	No. of Proposals prepared and Approved	Actual Accomplishment	10%	(Actual / Target) x Weight	22	22	22
	SM 4	No. of concluded partnerships / investments (development contracts, management contracts, joint venture agreements, subsidiaries and affiliates agreement)	Actual Accomplishment	5%	(Actual / Target) x Weight	6	6	2
	SM 5	Number of Memorandum of Agreement (MOA)/Memorandum of Understanding (MOU) signed and forged	Total Number of MOA/MOU signed and forged during the year	5%	(Actual / Target) x Weight	5	5	4
	SO 4	Ensure Customer Satisfaction						
	SM 6	Percentage of Satisfied Customers	Number of respondents who rated at least Satisfactory / Total Number of Survey Respondents	5%	(Actual / Target) x Weight 0% = if less than 80%	85%	85%	On-going crafting of the Customer Satisfaction Survey
		Sub-total		25%				
FINANCIAL	SO 5	Income Generation Strengthened						
	SM 7	No. of new revenue-generating projects implemented	Actual Accomplishment	5%	(Actual / Target) x Weight	1	1	1
	SM 8	No. of Joint Ventures implemented	Actual Accomplishment	5%	(Actual / Target) x Weight	2	2	2
	SO 6	Asset Utilization Maximized						
	SM 9	No. of real properties developed	Total Number of Real Properties Developed	5%	(Actual / Target) x Weight	4	4	4
	SO 7	Budget Utilization rate						
	SM 10	Budget Utilization rate	Total Amount of Disbursement / Total Corporate Operating Budget (both Net of PS Cost)	10%	Actual/Target x Weight	90%	90%	100%
		Sub-total		25%				

	Component				Annual Target	As of December 31,2021		
	Objective/Measure	Formula	Weight	Rating System		Target	Actual	
INTERNAL PROCESS	SO 8	Financial management systems improved						
	SM 11	No. of required financial reports submitted on-time No. of real properties developed	Actual Accomplishment	5%	(Actual / Target) x Weight	4	4	4
	SM 12	Percentage of compliance to the Agency Action Plan and Status of Implementation (AAPSI) for CYs 2019 and 2020	Total Number of AOMs Started, Complied and Completed / Total Number of AOMs	5%	Actual/Target x Weight	60%	60%	87.50%
	SO 9	Percentage of compliance to the Agency Action Plan and Status of Implementation (AAPSI) for CYs 2019 and 2020						
	SM 13	Established ISO Quality Management System Manual	Actual Accomplishment	5%	All or Nothing	Board Approved SPDA Quality Management System Manual	Board Approved SPDA Quality Management System Manual	On-going development of Authority's QMS Manual
	Sub-total			15%				
LEARNING AND GROWTH	SO 11	Competent and Committed Human Resource						
	SM 14	No. of Capacity building/staff development activities for staff conducted	Total number of capacity building/staff development activities for staff conducted	5%	(Actual / Target) x Weight	7	7	10
	Sub-total			5%				
TOTAL				100%				